

## VALLEY HARVESTING & PACKING, INC.

Setting The **Standard** For Harvesting & Packing



**Advanced Wireless, Inc.**  
**NEXTEL**  
AUTHORIZED REPRESENTATIVE

**WebLink**  
WIRELESS

**Ag Data Services, Inc.**  
**Ag Logistics, Inc.**  
**SMD Logistics, Inc.**  
**Scaroni Ranches, Inc.**  
**Veg Packer, Inc.**

June 13, 2003

To Whom It May Concern:

My name is Steve Scaroni. I own and operate the following entities in the Imperial, San Diego and Salinas Valleys; Valley Harvesting & Packing, Inc. SMD Logistics, Inc., Veg Packer, Inc., Alpha Site Logistics Inc. and Aadvanced Wireless Inc.

If you have purchased packaged lettuce from Dole, Fresh Express, Tanimura & Antle "Salad Time" or eat Organics in the "Earthbound" labeled bag, our companies have provided the logistics to harvest the lettuce or vegetables and deliver it them to one of the above processing and cooling facilities.

Our fleet currently consists of:

- 50 15 to 36 person-harvesting crews
- 60 Over the road trucks
- 100 Pickups and/or support vehicles
- 150 Flatbeds sets
- 150 Harvest tractors and harvesting machines
- 1,500+ Employees - during peak harvesting season

The operations are geographically spread out from Eastern Yuma County in Arizona to the San Joaquin Valley and Salinas / Monterey Area. We operate two shifts per day, seven days per week. As you can imagine, these are pretty intense operations and logistics to manage!

Over the years, we have always been early adopters of communications technology. In fact, I also own and operate Aadvanced Wireless, Inc. an Authorized Nextel Representative. Since March of 2000, Aadvanced Wireless has been named the highest producer for Nextel in Southern California.

The Fisher Team Talk 450 wide area system is an indispensable tool to our efficiency and profitability. We currently have over 175 Fisher Team Talk units; they are used extensively around the clock with minimal failure. When we have incurred a problem, the Service Support team at Fisher Wireless is quick to respond and find a resolution. I am a firm believer in "open dispatch" communications for Trucking, Maintenance Operations and Production crews in the field. In addition, the wide area feature allows us to be working in Arizona and still have a handle on what's happening in the Imperial Valley, Salinas or the San Joaquin Valley.

If I can be of any assistance in your decision to adopt this technology, please feel free to contact me anytime.

Sincerely,

Steve Scaroni